



# LARNED & AREA CHAMBER OF COMMERCE

# Pawnee

## County Economic Development Commission

March 2011



2011

Board of Directors  
Larned Area Chamber  
Of Commerce

\*\*\*\*\*

*President*

Laura Smith 285-6900

*Treasurer*

Tama Hanson 285-8933

Matt Watkins 285-6931

Cherie Eakin 285-4455

Ryan Webster 285-3077

Kimberly Brennan 285-4570

Kevyn Soupiset 285-6011

Derek Reinhardt 285-8430

Wanda Smith 285-6479

Barbara Tournear 285-6955

Tayleene Van Norden 285-8977

Kathy Weaver 804-6104

Tyson Steffen 285-3177

Randy Fry 285-3123

Vicki Gillett *Ex-Officio*

Jon Flint *Ex-Officio*

Don Gaeddert *Ex-Officio*

Ray Reno *Ex-Officio*

2011

Pawnee County Economic  
Development Commission

\*\*\*\*\*

*President*

**Linda Germer** 285-8933

*President-Elect*

**TBD** 285-xxxx

*Secretary*

**Mike Veldor** 659-3287

*Treasurer*

**Peter Schartz** 285-6931

Kimberly Brennan 285-4570

Barry Vratil 285-2145

Larry Seba 285-6076

Jim Forrest 285-3365

Rita Kurtz 285-3148

Tyson Steffen 285-3177

Dennis Martin 285-3111

Ronald Olson 525-6279

John Haas *Ex Officio*

Don Gaeddert *Ex Officio*

Happy Saint Patrick's Day! Don't forget to wear green!

Well Pawnee County and Larned are progressing. We have had a Grand Opening of a business, Napa Auto Parts, that is a shining example of a succession plan where one owner, instead of closing their doors, took the time to find a buyer to keep a needed business in operation. A new business operator, another example of a succession plan to keep business open, has opened a martial arts studio at 505 Broadway called Larned Family Israeli / Okinawan Kobra Kai USA Academy. If you haven't noticed Rendezvous, a local downtown beauty salon, has moved to 507 Broadway greatly increasing her space to better service and accommodate her customers.

Soon 'DRESS IT UP' will be opening their doors this month with a Grand Opening scheduled for March 31<sup>st</sup> at 6:00PM located at 511 Broadway.

I am getting more inquiries about opening a business and where to locate. Ron Newman from the Small Business Development Center (785) 628-5618 has been conducting "New Venture Training" courses here at the chamber offices for those seeking to open a business but have never operated one.

The 41<sup>st</sup> Annual Antique Show was a great success with the largest turnout of shoppers since 2004 which is as far back as my records go tracking wise. I show that there were 750 attendees. In talking to some of vendors and shoppers, both local and abroad, they were very pleased with the event. Many of the shoppers were going to look at our other businesses in the town. I would like to thank the Antique Show Committee that made this event go oh so smoothly, the volunteers, Tom Seltmann, Deputy Warden Ray Reno and his Red Caps without their planning, help, and guidance this event would not be possible.

Currently in the planning stages is Larned Area Chamber of Commerce annual Santa Fe Trail Days. This event will occur on April 29<sup>th</sup> and 30<sup>th</sup>. The buttons that have been offered for sale in the past have been ordered. This year I have limited the amount to 500 buttons for the opportunity for price reductions at the event. It is my hope that this event will be grander that it has ever been with the help of any and all that want to volunteer. This Friday March 4<sup>th</sup> the Santa Fe Trail Day committee is meeting for our 4<sup>th</sup> time. If you would like to help, please call the Chamber at 620-285-6916.

*Courtland Holman*

# LEADERSHIP

## Excellence!

## SERIES

### ABOUT THE SERIES

#### Envisioning the Future

Envisioning the Future begins with ensuring that your picture of the future connects with the strategic direction of your organization. Once you have that in place, you are ready to communicate your vision to others.

#### Organizing the Operation

Organizing the operation involves managing people and resources to produce the most work as efficiently as possible. A well-organized operation supports the customer experience, makes sense to the employees, and ensures the achievement of business goals.

#### Engaging the Team

Engaging the team involves letting employees take ownership of their work so they are invested in the results. When employees feel engaged, they will generate new ideas, support productivity, and develop leadership at all levels of the organization.

#### Committing to Results & Leaving a Legacy

Committing to results involves supporting and sustaining change over the long term. This requires not only organizational systems, but also an ongoing commitment from the leader to keep attention focused on what's important. People want to be lead by someone they trust, someone who cares about them as individuals. A leader's day-to-day behaviors can build trust, and influence changes in the people of the organization. When these people consider the leader's changes to be meaningful, that leader leaves a long-lasting legacy.

### Great Bend

**Date:** Tuesday, March 8, 2011  
**Time:** 8:00 am - 12:00 pm  
**Location:** The Front Door  
1615 10th Street, Great Bend  
**Fees:** \$65 includes workshop and refreshments

### Larned

**Date:** Thursday, April 7, 2011  
**Time:** 1:00 - 5:00 pm  
**Location:** Jordaan Room  
Larned Chamber of Commerce  
502 Broadway, Larned  
**Fees:** \$65 includes workshop and refreshments

**For more information, contact us at  
620-792-9255 or 866-813-2460  
training@bartonccc.edu**

*What drives you?*  
**BARTON**  
COMMUNITY COLLEGE

Non-Discrimination Notice: To provide equal employment, advancement and learning opportunities to all individuals, employment and student admission decisions at Barton will be based on merit, qualifications, and abilities. Barton County Community College does not discriminate on the basis of any characteristics protected by law in all aspects of employment and admission in its education programs or activities. Any person having inquiries concerning Barton County Community College's non-discrimination compliance policy, including the application of Equal Opportunity Employment, Title IX, VI, VII, IX, Section 504 and the implementing regulations, is directed to contact the College's Compliance Office, Barton County Community College, Room A-121, Great Bend, Kansas 67530 (620) 792-9254. Any person may also contact the Director, Office of Civil Rights, U.S. Department of Education, Washington, DC 20201.

**Do you have a house or apartment to rent?  
Do you have an office, store front, industrial, commercial  
vacant property, etcetera to rent or sell?**

The Chamber of Commerce is the center where many things occur. Daily, I have people coming to or calling our office looking for a place to rent for living accommodations. Many, if not most, are from out of county. I anticipate, as gas prices increase, that we will be receiving more of these inquiries. If you have a house or apartment to rent and would like us to place it on our rental listing, here at the chamber office, please contact us or leave a message with all appropriate information. Just don't forget to let us know to take it off when it is rented. This is a free service for anyone with a rental in Pawnee County.

If you have an office or commercial space, finished or not, ground floor or upstairs that you want to rent or sell let us know. The Pawnee County Economic Development Commission is a member of Kansas Economic Development Alliance (KEDA). Due to our membership we are able to place on KEDA's property locator "Location One Information System (LOIS)" the vacant spaces for sale or rent for commercial, office, and industrial properties. This property locator is seen worldwide and the Kansas Department of Commerce Site Selector offices needs us to place our information on their property locator site in order to market our towns in Pawnee County, otherwise they cannot show it to other businesses looking to locate here.

As I walk the towns I see many of the upper floors vacant which could be, offices, flexible live-work units, store fronts vacant, and commercial/industrial properties that could be built upon. This is the information we need to place on LOIS.

Do you have a job that needs to be filled? Let us know, preferably by e-mail, and we can place the job vacancy on the updated Employment section in the LarnedKS.org website. My last placement had hundreds of viewers.

# Agritourism Educational Scholarship Program

## Scholarship Intent

The Kansas Department of Commerce Rural Development Division has established a scholarship program to assist Kansas agritourism operators attend select conferences, seminars and educational tours. The goal of the program is for operators to gain first-hand information regarding agritourism best practices around the region and the country, and to develop relationships within the agritourism industry nationwide.

## Approved Purposes for Funds

The Department of Commerce will provide scholarship awards up to \$2,500 per business per fiscal year for costs associated with educational tours, workshops, seminars, sessions and registrations related to attendance at an approved agritourism, tourism or agricultural direct-marketing conference. The scholarship also covers costs associated with required travel to approved regional and national agritourism operations or agritourism market clusters for research and education purposes. (These trips may be developed by the agritourism operator making the application for grant funding.)

## Qualification

To qualify for scholarship funds, each approved application must consist of a representative from the registered Kansas agritourism operation who is directly involved in the operations, marketing and development of the business. Funded conference attendance must take place within 12 months of the award.

All applicant businesses must be registered with the Kansas Department of Commerce.

## More Information

For details, contact Becki Rhoades by [email](#) or at (785) 296-1847.

# Simply Kansas

## Resources

Simply Kansas is a trademark program designed to promote agricultural experiences and products grown, raised or produced in Kansas. The program offers Kansas producers a variety of resources, including:

- Marketing and technical assistance
- Inclusion in the Simply Kansas online product directory
- Permission to use the Simply Kansas logo on packaging and marketing materials
- Educational opportunities designed for business owners and entrepreneurs
- Opportunities to be featured on SimplyKansas.com
- Promotion of Simply Kansas products at Kansas Department of Commerce events
- Eligibility for the Business Enhancement Grant for marketing and consulting fees
- Receipt of the quarterly Simply Kansas newsletter
- Ability to purchase Simply Kansas point-of-purchase materials
- Opportunity to list company events on the [Simply Kansas calendar of events](#)

## Applicants

All Kansas producers can apply for membership in the program, provided at least 75 percent of their item's ingredients or processes are Kansas-based. Applications will be reviewed by a panel of Simply Kansas judges, and there is a \$25 annual membership fee.

For more information, visit [www.simplykansas.com](http://www.simplykansas.com) today.

## Contact

### Email

1000 SW Jackson St.  
Suite 100  
Topeka, KS 66612

Ph: (785) 296-3737

711

Fx: (785) 296-3776

# Department of Commerce Offers

## PROPERTY TAX INCENTIVES

**Machinery and Equipment Property Tax Exemption** – Commercial and industrial machinery and equipment acquired by qualified purchase or lease or transferred into the state is exempt from state and local property tax. The exemption pertains to machinery and equipment used in the expansion of an existing facility or the establishment of a new facility. The exemption covers machinery and equipment used in manufacturing or warehousing/distribution, commercial equipment, computers, desks and chairs, copiers and fax machines.

**Property Tax Abatement** – Cities or counties may exempt real property from ad valorem taxation. The tax abatement can include all or any portion of the appraised buildings, land and improvements. A total or partial tax abatement may be in effect for up to 10 years after the calendar year in which the business commences its operations. Any property tax abatement is the decision of the city or county.

## SALES TAX EXEMPTIONS

**Sales Tax Exemption** – For qualifying companies, both the Enterprise Zone Program and High Performance Incentive Program offer a 100 percent sales tax exemption on the purchase of labor and materials to construct or remodel a facility, as well as on the machinery, equipment, furniture and fixtures used in the facility. The sales tax exemption is available **throughout the entire state of Kansas for qualifying companies.**

**Other Sales Tax Exemptions include:**

- 1) Labor related to original construction
- 2) New machinery and equipment for manufacturing and distribution. This also includes pre- and post-production machinery and equipment, including raw material handling, waste storage, water purification and oil cleaning, as well as ancillary property such as gas pipes, electrical wiring and pollution control equipment
- 3) Tangible personal property that becomes an ingredient or component part of a finished product
- 4) Tangible personal property that is immediately consumed in the production process, including electric power, natural gas and water
- 5) Incoming and outgoing interstate telephone or transmission services (WATTS)
- 6) Real and personal property financed with an Industrial Revenue Bond (IRB)

This link <http://kansascommerce.com/DocumentView.aspx?DID=250> will give you the brochure for many other business incentive and their links.

**For those of you that read the article in the Great Bend Tribune about “Barton County residents received \$4.5 million in Earned Income Credits” this is money, if you qualify, should be applied when you fill out your income tax returns either to pay less in federal taxes or receive a greater refund. I am attaching information and links to assist you.**

## **Workers Urged to Check Eligibility for the Earned Income Tax Credit**

Videos: *Earned Income Tax Credit:* [English](#) | [Spanish](#) | [ASL](#)

Podcast: [Earned Income Tax Credit](#)

Nationwide last year, over 26 million eligible taxpayers received nearly \$59 billion total from the Earned Income Tax Credit. Yet one out of five eligible taxpayers could still be missing the credit. This filing season, the IRS once again encourages all eligible taxpayers to claim this benefit.

Those who made \$48,362 or less from wages, self-employment or farm income, should check to see if they qualify for the [Earned Income Tax Credit](#) (EITC). It is easy to do with the EITC Assistant.

Once taxpayers know that they do qualify for the EITC, they must file a tax return and claim the credit to get it. The IRS has several free options for EITC eligible taxpayers to [get help to file a federal tax return](#) and claim the credit.

While there are [many factors](#) that affect eligibility for the credit and the amount of EITC that qualified taxpayers may take home, it can be a valuable tool to lower their taxes or to claim a refund. A couple with three or more children could get up to \$5,666. For more options for either you as a single person or different family sizes click on **many factors** above.

If you qualify you must file and claim the credit. [www.irs.gov/eitc](http://www.irs.gov/eitc)

### **Resources:**

- [EITC Assistant](#)
- [Asistente EITC](#) (Spanish)
- [EITC Central](#)

# Santa Fe Trail Days



**April 29- April 30**

# Santa Fe Trail Days 19th Annual Parade

## “Celebrating Kansas’ 150th Anniversary”

Downtown Larned

April 30, 2011

Please fill out the following information and either mail it to the Larned Area Chamber of Commerce Office located at 502 Broadway, Larned KS 67550; OR fax it to 620-285-6917, before April 5, 2011. If you need further information, please give us a call at 620-285-6916 during the hours of 9 a.m. to 5 p.m.

Check-In for the Parade is from 9:30 a.m. to 10:30 a.m. at 4<sup>th</sup> and Main, Downtown Larned. Look for the Parade Line-Up Crew in the orange vests to check-in and find out where to place your parade entry for line-up.

We look forward to seeing you at  
Santa Fe Trail Days!

Name of Group or Organization: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Phone#: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

**Float or Entry** *(Please let us know exactly what type of entry you are submitting. i.e.*

*Is there a group walking? How many? Is this a vehicle? What kind? Is this a float? How long?):*

---

---

**Description of Float/Entry** (PLEASE TYPE OR PRINT LEGIBLY, THIS IS WHAT THE ANNOUNCER WILL BE READING. Include any names that people will want to know and any special aspects of your parade entry.):

---

---

---

---

---

# Santa Fe Trail Days Celebration Craft & Food Booth Entry Form

Saturday, April 30<sup>th</sup>, 2011  
Larned, Kansas

Below you will find an entry form for the Arts, Crafts and Food Booth Vendors during the Santa Fe Trail Days Celebration in Larned, Kansas for April 30, 2011. The cost per 8' x 12' table booth space is \$25. The hours of the show are 9:00 a.m. to 3:00 p.m. Set-up time begins at 6:30 a.m. Booths this year will be located in a court area on blocked off streets or in front of downtown businesses. If you have a tent or a canopy, please let us know to help with our placement. Exhibitors must provide their own tables and chairs.

Please fill out the entry form below and return it to us with your check or money order by **April 15, 2011**. Booth space is limited! To ensure a spot, get your entry in early! It is first come, first served. If you have any questions, please contact the Larned Area Chamber of Commerce at 620-285-6916 or 1-800-747-6919. A map of your location will be sent out the week prior to the event.

Saturday includes the 19<sup>th</sup> Annual Santa Fe Trail Days Parade at 11 a.m., music, puppet shows, face painting, entertainment, a car show, the 5<sup>th</sup> Annual Ranch Rodeo, games, and so much more.

---

## Booth Entry Form Santa Fe Trail Days, Larned, KS Saturday, April 30, 2011

Name: \_\_\_\_\_

Business Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone #: \_\_\_\_\_ # of Booth Spaces Needed: \_\_\_\_\_

Do you need electricity? Yes / No If yes, please describe your electrical requirements:

\_\_\_\_\_

Total Enclosed: \$ \_\_\_\_\_ (\$25 per 8' x 12' Booth Space)

Description of booth and products sold: \_\_\_\_\_

\_\_\_\_\_

**Mail Booth Entry Form to: Larned Area Chamber of Commerce, 502 Broadway, Larned KS 67550, by April 15, 2011.** For more information call 620-285-6916 or 800-747-6919.

“All federal, state and local laws governing retail sales tax must be followed. I understand the rules and regulations of the show and will comply. I realize that failure to comply may result in expulsion from the show.” Initial \_\_\_\_\_

# Benefit Supper for Randy Rainbolt

When: Saturday, March 19  
from 5:00 pm to 7:00 pm

Where: First Methodist Church Fellowship Hall

## Hello Everyone!

For those of you who do not know, Randy Rainbolt, a friend of many had surgery on Tuesday March 1st and we were informed that Randy is doing well. The required surgery was for a “Liver Transplant”, which as you know, a costly procedure. Randy’s classmates of 1974, his friends, and the First Methodist Church are hosting a benefit dinner to raise funds to help differ his medical bills and related expenses for this costly procedure. If you are able, a “Free Will Donation”, by all attending, is greatly appreciated. If you are not able to attend the benefit dinner but wish to make a contribution please contact the First Methodist Church. We are asking you to spread the word to everyone that you know. If there are any questions please contact Cheryl Beckwith at 620-285-7117 or Donna Stejskal at 620-525-6680.

# AREA UPCOMING EVENTS IN BURDETT

## MARCH 2011

**Saturday, March 5:** Casino Night @ Burdett American Legion – 8 to 12 pm. \$20 per person or \$35 per couple. Must be 21 years of age to attend. Prizes available for 1<sup>st</sup>, 2<sup>nd</sup> and 3<sup>rd</sup> places. Babysitting service available, call Katie @ 620 525-6498, so we know how many babysitters to plan for. Sponsored by KODA (Keeping Our District Alive). Proceeds Benefit: Pawnee Heights School.

**Sunday, March 13:** Noon to 2 pm @ the Burdett American Legion. The Legion Auxiliary will be serving Spaghetti, Salad, Bread, Drinks and Dessert. Free will donation.

**Thursday, March 17:** St. Patrick's Day. Be sure to wear something "green" or you may get pinched.

**Friday, March 18:** Coffee and Donut Hour @ Burdett Seniors Bldg – 9:30 to 11 am. Sponsored by Hanston State Bank

**Wednesday, March 23:** Tacos, Nachos, Desserts and Drinks @ Methodist Church Educational Bldg – 5:30 pm. Free will donation with proceeds going toward Mission Projects.

**Friday, March 25:** Coffee and Donut Hour @ Burdett Seniors – 9:30 to 11 am. Sponsored by Larned Healthcare Center

**Saturday, March 26:** The Burdett SAL members will be holding a Nut Fry – 6 pm @ the Burdett American Legion. Along with calf fries, they will be serving chicken strips, potato salad, bake beans, drinks. Free will donation.

Work on the  
Walking Trail!

Install Solar  
Lamp Post!

# Hey Larned!

## We've got a PLAYGROUND to build!

LARNED HAS BEEN AWARDED A SCIP GRANT FOR DOERR-VERNON PARK.

**OUR RESPONSIBILITY IS: TO BUILD IT!**

OUR LOCAL CONTRACTORS WILL BE ON SITE TO HELP AND OVERSEE THIS DREAM BECOME A REALITY!

Work Weekends: April 9<sup>th</sup> – 8:00 – 5:00

April 10<sup>th</sup> – 1:00 – 5:00

April 30<sup>th</sup> – 8:00 – 5:00

May 1<sup>st</sup> – 1:00 – 5:00

*Meals and Daycare Provided!*

Put together  
New Play Equipment!

Build the  
Fort Playground!

Work on the  
Splash Pad!



Total Cost of Park \$204,000! We are almost there! We have 10 benches to sell at \$1000 each and 500 bricks at \$35 each! Contact the Extension office or City office today to purchase YOUR Brick or Bench! Your brick counts!!



# ATTENTION – ATTENTION – ATTENTION

Is your mouth ready for that first tomato of the season? **GARDNERS**, spring is just around the corner. Everyone is aware of the rising costs at the grocery store. Share the fruits of your labor by selling your excess home-grown produce at the Farmer's Market. Once the growing season is in full swing, the Farmer's Market, located at Delaney Implement Lot in Burdett, will be open on Tuesdays and Thursdays – 5 pm.

Don't have a garden. Maybe you are a crafter, enjoy baking (everyone likes home-made bread, cookies), have fresh eggs to sell. Space is available at the Farmer's Market for you to display your items or take orders for delivery or pick up.

# MARCH CALENDAR OF EVENTS

*If you have an event that you would like to have added to the Chamber Calendar, please contact the Chamber office before the 20th of the preceding month.*

- 3 Coffee Hour
- 3 Chamber Ambassador Noon Meeting
- 8 Chamber Board Meeting at 11:45AM
- 9 Pawnee County Economic Development Board Meeting,  
5:30 PM Chamber Office
- 10 Coffee Hour
- 16 Dress It Up soft opening
- 17 Coffee Hour
- 31 Coffee Hour
- 31 Grand Opening Ribbon Cutting at Dress It UP at 6:00PM

## CHAMBER AMBASSADORS

### 2011

Beth Slack	<a href="mailto:bslack@agloan.com">bslack@agloan.com</a>
Betty Delaney	<a href="mailto:bettydelaney@hotmail.com">bettydelaney@hotmail.com</a>
Dan Sanneman	<a href="mailto:dsanneman@straubint.com">dsanneman@straubint.com</a>
David Palkowitsh	<a href="mailto:david@wpmi.kscoxmail.com">david@wpmi.kscoxmail.com</a>
Del Fischer	<a href="mailto:del@clockrealty.com">del@clockrealty.com</a>
Jill Yeager	<a href="mailto:Jill@bankkansas.com">Jill@bankkansas.com</a>
Kelsi Williamson	<a href="mailto:kelsi_williamson@hotmail.com">kelsi_williamson@hotmail.com</a>
Kevin Holt	<a href="mailto:kcholt@cox.net">kcholt@cox.net</a>
Kristin Herman	<a href="mailto:kristinherrman@gmail.com">kristinherrman@gmail.com</a>
Pammy Shank	<a href="mailto:Pammy@bankkansas.com">Pammy@bankkansas.com</a>
Patty Smith	<a href="mailto:apsmith@gbta.net">apsmith@gbta.net</a>
Polly Baier	<a href="mailto:Crawford@agency.kscoxmail.com">Crawford@agency.kscoxmail.com</a>
Ralph Arnold	<a href="mailto:rarnold79@cox.net">rarnold79@cox.net</a>
Rosie Shelton	<a href="mailto:Rosie@carrauction.com">Rosie@carrauction.com</a>
Shannon Fischer	<a href="mailto:shannon@bankkansas.com">shannon@bankkansas.com</a>
Sharon Lessard	<a href="mailto:Sharon@bankkansas.com">Sharon@bankkansas.com</a>
Tyler Schultz	<a href="mailto:tyler.schultz@edwardjones.com">tyler.schultz@edwardjones.com</a>
Vicki Gillett	<a href="mailto:ctry1995inn@hotmail.com">ctry1995inn@hotmail.com</a>



## March Coffee Hours

**9:30-10:30**

**March 3:**

**Santa Fe Trail Center Coffee Hour at the Woods Building**

**March 10:**

**Trail Stop with Troy Smith**

**March 17:**

**Ralph Baird Motors with Randy Fry**

**March 31:**

**United Way Coffee Hour at Glory Be**



Larned Area Chamber of  
Commerce and Pawnee County  
Economic Development  
Commission

Staff:  
Executive Director  
Courtland Holman  
[cholman@gbta.net](mailto:cholman@gbta.net)

Administrative Assistant  
Ruth Kazmaier  
  
[larnedcofc@gbta.net](mailto:larnedcofc@gbta.net)

Phone: 620-285-6916  
1-800-747-6919

Fax: 620-285-6917

Website:  
[www.larnedks.org](http://www.larnedks.org)



Help the  
Chamber go Green!  
Send us your email to  
receive your  
newsletter online!



Area Chamber of Commerce  
502 Broadway  
Larned KS 67550



*Come Grow With Us!*

**Return Service Requested**